

# **HAPPY NEW YEAR TO ALL!!**

## **YCAR NEWSLETTER**

Yamhill County Association of Realtors®

January - 2010

**Executive Officer: Diana Brown**

**Phone/Fax #: 503-472-7425**

Mailing Address:

Location Address:

**Summer Hours: Monday – Thursday 9:30 -2:30**

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P. O. Box 540, McMinnville, OR 97128

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### **MESSAGE FROM THE PRESIDENT**

Welcome to 2010! The good news is that 2008 and 2009 are behind us and we have a fresh opportunity to be successful and profitable.

The last 2½ years changed the way we do business. It has been quite an education, painful at times, but that is the nature of learning. We have been sobered by some of the lessons learned which will prepare us for future down cycles. We have learned to adapt to the changing times and challenging economic conditions. We expanded our vocabulary, worked harder than ever and have seen personally how our clients, colleagues and business associates are affected when greed, corruption, or foolishness run unchecked in our industry and our country. Because we are professionals, we never stop learning, we never stop changing and we never give up.

Your YCAR Board of Directors for 2010 will be working diligently to develop a professional synergism which will help each one of us. We have many ideas and soon will be formalizing our goals for the year. We would love to hear from you anytime about your ideas, concerns and your resources that can be put to use for the benefit of all of us. Individually, we are very limited, but together we can stimulate creativity, build resources and raise the bar of professional practice in our area. Most valuable, we can build beneficial relationships and friendships. We can encourage each other and find many rewards in our work because we work together.

As Realtors® we have two other professional associations offering us support and opportunities. The Oregon Association of Realtors® (<http://www.oregonrealtors.org>) and the National Association of Realtors® (<http://www.realtor.org/>), offer sites rich with information, education, resources and benefits. If you have not yet done so, check these out and take advantage. There is more here than you could ever hope to utilize and most of it is free or at cost again this year.

Predictions for the year? Regarding the market, there are passionate people on both poles of the debate. I believe we will see continued improvement, steady but slow, and I trust that by the summer we will return to a more normal and balanced market. I am betting on a much better year. What I am confident of this year is that buyers will buy and sellers will sell and a lot of money will change hands this next year. Our job is to persevere, be the best at our craft, win some of that business and then fund our needs, our mission in life, and build our dreams. On this, I suspect we can all agree.

As for the Rose Bowl this week? Who has time for football? Still, we will support Oregon, even us Beaver Believers!

Best regards, Randy

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**PLEASE MAKE A NOTE OF DATES & PLACES!!**

**Dates to Remember**

Rose Bowl Football Game	NEW YEAR'S DAY	GO DUCKS!!
Last Date to Register to Vote	Jan. 5 <sup>th</sup> – for the Special Election on Ballot 66 & 67	
Executive Board Mtg.	Jan. 11 <sup>th</sup> – 1:00 p.m. (Mon)	Comfort Inn-Mac
Education Class	Jan. 21 <sup>st</sup> – 8:45 – 12:00 (Thurs)	Comm.Ctr-Mac
Election Date	Jan. 26 <sup>th</sup> – for the Special Election on Ballot 66 & 67	

**MARK YOUR CALENDARS NOW!!**

**EDUCATION: Ed Class Topic, Speaker & Sponsor**

The **January 21st** Education class is entitled, “What Do My Dues Do for Me?”. The purpose of this class is to inform Realtors® about their dues. Many Realtors® may not understand that the dues are split between the three organizations: NAR, OAR and YCAR. Representatives from each will discuss the benefits each member receives from their organization. The speakers are: Dave Tangvald (NAR), Alan Mehrwein (President OAR), Don Robertson (Divisional Vice President-OAR) and Randy McCreith (President YCAR)

The monthly classes are **FREE for all YCAR members**. **Non-YCAR** members will be charged **\$20.00** for this and subsequent classes.

**PLEASE CONTINUE TO EMAIL YOUR RESERVATIONS FOR THIS CLASS TO DIANA at [ycar@onlinemac.com](mailto:ycar@onlinemac.com) or have your Liaison fax your reservation (503-472-7425) by Monday, Jan. 18th in order to give an accurate count to our Sponsor.**

**YAMHILL COUNTY AREA RMLS TOURS**

**Newberg** Area RMLS Tour @ **Wendy's**, 3400 Portland Road, Newberg 8:30 a.m.

- 1st Tuesday: Newberg/Sherwood
- 2nd Tuesday: Newberg/Dundee/Yamhill/Carlton
- 3rd Tuesday: Newberg/Dundee/Dayton/Lafayette
- 4th Tuesday: Newberg/Dundee/St. Paul/Champoeg/Donald
- 5th Tuesday: Newberg/Dundee (March, June, August, Nov.)

**Moderator – Prudential Northwest Properties**

**McMinnville** Area RMLS Tour @ **Sandwich Express**, 711 Hwy 99W, Mac. 8:30 am

- 1<sup>st</sup> Wednesday McMinnville/NW Rural/Carlton/Yamhill
- 2<sup>nd</sup> Wednesday McMinnville/SE & Rural/Amity
- 3<sup>rd</sup> Wednesday McMinnville/SW Rural/Sheridan/Willamina/Grand Ronde
- 4<sup>th</sup> Wednesday McMinnville/NE Rural/Lafayette/Dayton
- 5<sup>th</sup> Wednesday McMinnville City Limits Only (March, June, Sept. & Dec.)

**Moderator – Liz Heller, Westhills Realty**

**Please remember that only Realtor® & Affiliate Members of YCAR and Reciprocal Associations may attend & Participate in Tours!**

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**FOR YOUR INFORMATION**

**RMLS™ Info:**

All RMLS™ offices are Closed on January 1<sup>st</sup>, 2010. The RMLS™ Help Desk will also be closed Saturday, January 2<sup>nd</sup>. Should you need to report an emergency during this time, please call our Corporate Office (503-236-7657 in Portland, 877-256-2169 outside of Portland) and select the “Emergency” menu option and a technician will contact you shortly.

In order to cover their administrative costs, RMLS™ will charge a \$100 initiation fee for newly enrolled branch offices. The new fee will go into effect January 1, 2010

**Help Defeat Ballot Measure 66 & 67 (from OAR)**

Please remember to register and vote and help Oregon Realtors® defeat the new permanent tax measures and emphasize the significance of private enterprise and get Oregon’s economy back on track. To learn more about Ballot Measure 66 & 67 visit: [Ballot Measure 66](#) and [Ballot Measure 67](#) at [www.stopjobkillingtaxes.com](http://www.stopjobkillingtaxes.com)

**News from the Real Estate Agency**

Rules implement SB 140 (depositing client funds with a licensed escrow agent), SB 141 (licensing escrow agents) and HB 2910 (eliminating sole practitioners as a type of broker) will be filed about December 15th for a January 1, 2010 effective date.

Sole Practitioners: The “sole practitioner” category is eliminated effective January 1, 2010. A detailed article in the September 2009 of the OREN-J explains the change. The following link (pdf) will take you to some “frequently asked questions” and the Agency’s responses on this topic. Effective January 1, the Agency will automatically license all “sole practitioners” as principal brokers with no additional requirements and no additional fee. See [orea.info@state.or.us](mailto:orea.info@state.or.us)

**From Diana’s Desk:**

A **BIG THANKYOU** to all members who attended our very “merry” Annual Meeting at the Willamette Vineyards. Between the money collected there and also at the Education Class, our members donated \$180.00 to YCAP for the Food Bank!! Great Job Everyone! Also, if you lost a pair of reading glasses at the Winery, contact me as I have them in my office.

**Congratulations to our Realtor® of the Year – Kelly Hagglund!** She was so shocked that she was speechless! She wanted me to pass on her comments as she didn’t get to say it then. “I just want to express my overwhelming gratefulness for the Realtor® of the Year Award presented to me. I want you to all know that I was taken completely by surprise and I did not want anyone to think for a minute that I wasn’t anything but PLEASED!! My first thought as I was up there was there are so many others of you that should have this award and I know that next year you probably will but that I appreciate and love all of you very much and count it a tremendous blessing to work beside and with the Brokers in Yamhill County. We have a wonderful gift and that is each other. I hope and pray that you all will have a year that is filled with satisfaction and MORE BUSINESS!!! Love you all, Kelly”

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### CONGRATULATIONS TO OUR AFFILIATE OF THE YEAR!

This year's award went to the News Register and Jeb Bladine and his crew were on hand to receive their award. Jeb accepted the plaque with pleasure and thanked all the Realtors® for their continued support of our local newspaper.

### Don't forget to get those annual dues in on time!!

YCAR is aware that this has been a difficult year for Realtors®. However, please remember that a \$25.00 late fee to YCAR is being incurred for those of you who pay your dues after January 15<sup>th</sup>. OAR is also incurring a \$50.00 late fee for dues received after February 15<sup>th</sup>, when all dues should be received. So please, pay your dues in a timely fashion to save your business and avoid further inactivity.

Remember, you can pay your dues online at [www.realtor.org](http://www.realtor.org) with a credit card and your NRDS #. If you have questions, please email me at [ycar@onlinemac.com](mailto:ycar@onlinemac.com).

**I wish you all a very Happy, Healthy and Prosperous New Year!**

**Diana - Executive Officer**

### YOUR 2010 BOARD OF DIRECTORS

President:	Randy McCreith	503-310-9147	<a href="mailto:randy@thebellacasagroup.com">randy@thebellacasagroup.com</a>
President Elect:	Ron Schock	503-318-6171	<a href="mailto:rschock@pru-nw.com">rschock@pru-nw.com</a>
Treasurer:	Jessica King Regier	503-538-0468	<a href="mailto:jess.r@verizon.net">jess.r@verizon.net</a>
Secretary	Stacy McGehehey	971-237-9306	<a href="mailto:stacey.westhills@yahoo.com">stacey.westhills@yahoo.com</a>
RMLS Director:	Judie Teal	503-474-1234	<a href="mailto:jannteal@verizon.net">jannteal@verizon.net</a>
State Director	Beth Caster	503-472-8411	<a href="mailto:bcaster@prumw.com">bcaster@prumw.com</a>
2010 Director	Dorothy Detsch	503-843-3206	<a href="mailto:oregondorothy@gmail.com">oregondorothy@gmail.com</a>
2011 Director:	Bill Hester	503-495-5820	<a href="mailto:bhester@equitygroup.com">bhester@equitygroup.com</a>
2012 Director:	Barry House	971-241-0098	<a href="mailto:Ingles@willamettewest.com">Ingles@willamettewest.com</a>
Past President	Van Keck	503-435-9458	<a href="mailto:vkeck@prunw.com">vkeck@prunw.com</a>

These people are here working for you.

Should you have any questions, comments, suggestions, or if you would like to help on a committee, please give a member of the Board a call!

### 2009 YCAR COMMITTEES AND CHAIRPERSONS

#### Member Services

**Professional Standards** Jean Elmore 503-472-8411 [jean@jeanelmore.com](mailto:jean@jeanelmore.com)

**Grievance** Judi Hammer 503-472-8411 [hammer@je30.com](mailto:hammer@je30.com)

#### Public Relations

**Education** Mary Baker 503-472-8411 [mbaker@prunw.com](mailto:mbaker@prunw.com)