



**YCAR NEWSLETTER**  
**Yamhill County Association of Realtors®**  
**April, 2011**



**Executive Officer: Diana Brown**  
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**MESSAGE FROM THE PRESIDENT**

Thank you and congratulations to the REALTORS® from YCAR that were able to make it to the REALTOR® Rally in Salem on March 16th. YCAR was well represented and had the largest turnout ever by our Association! Though we are small in numbers, we are mighty in voice, focus and vision. 23 REALTORS® from YCAR attended and over 600 from the entire state. There was great positive energy and I even saw some spirit of cooperation among our elected representative! It was a much different tone than it was in 2009. YCAR made a splash by many of our members arriving en masse in the Trolley and those that rode there and back had a fantastic time. We were taken to the various meetings in style and had front row seats at the general meeting. Special thanks to Jessica Payne for making arrangements for the Trolley and Beth Caster for making sure that our members were given the VIP treatment! Salem knows that the REALTOR® community is energized and engaged and looking out for our consumers. We also want to thank Representative Jim Weidner and Senators Bostwick and George for taking time out of their busy days to meet with us. There were so many of us that we overflowed their offices and spilled into the halls! Here are the members that went from YCAR. If I've missed anyone, I apologize. Please let me know:

**Mary Baker, Kirk Bales, Beth Caster, Ish Duckett, Jean Elmore, Judi Hammer, Beth Frischmuth, Lucy King, Rosalee Hayes, Van Keck, Ron Schock, Shirley Venhaus, Laura Erickson, Jessica Payne, Rolando Huber, Arlen Pounds, Dorothy Detsch, Lucinda Croman, Penny Hinchman, Corey Zielsdorf, Anne Marie Zielsdorf, Webber Doughton and Stacey McGhehey.**

Please make time to attend the Quarterly Membership Event at Cielo Blue in Carlton on April 7th from 4:00 p.m. to 6.00 p.m. Our events panel has been working hard making arrangements and I think it will be a great time to network with each other, share some experiences about REALTOR® Rally, meet newer members and generally just hear what is going on from an Association standpoint. Please RSVP to Diana at [ycar@onlinemac.com](mailto:ycar@onlinemac.com) Cost is \$10.00 and a guest can attend as long as there is an RSVP. I hope to see you there!

Ron Schock  
2011 YCAR President

**PLEASE MAKE A NOTE OF DATES & PLACES**

**Dates to Remember:**

Yamhill Co. Home/Garden Show	Apr. 1-3 – Daily	McMinnville
Charity Auction Meeting	Apr. 7 <sup>th</sup> – 10:00 a.m.	Willamette West
YCAR Membership Event	April 7 <sup>th</sup> – 4:00-6:00 p.m.	Cielo Blu, Carlton

Executive Board Mtg.	Apr. 11 <sup>th</sup> – 1:00 – 3:00 p.m. (Mon)	Comfort Inn-Mac
OAR Spring Governance	Apr. 12 <sup>th</sup> & 13 <sup>th</sup> – All Day	Salem Conf. Ctr.
Education Class	Apr. 21 <sup>st</sup> 8:30 – 12:00 noon	Community Ctr.
Easter Sunday	April 24 <sup>th</sup> – All Day	

**IT'S NEW & EXCITING!!!** We are happy to announce the formation of the new and vibrant “Special Events Committee”. This upbeat group is determined to provide you with lots of fun activities throughout the year (mixed with a minimum amount of business occasionally). The very first planned event for 2011 is the General Membership Event on April 7<sup>th</sup>, from 4:00 p.m. – 6:00 p.m. at Cielo Blu Italian Grill in Carlton (easy access from both Newberg and McMinnville). Hors d’oeuvres and one beverage of choice will be provided for a \$10.00 fee, a most informal short meeting will be held for our new members to be recognized, networking will be encouraged and spouses/partners/a friend are welcome to join us (bring a reluctant fellow Realtor® and pay for them!). We will have some surprises, some great feedback on the Realtor® day at the Capital, a drawing and ??? who knows!! You might even want to stay for dinner!

Yes, this is a new time and a new venue, but it’s time for a little fun, especially when the weather has been so miserable. So, please RSVP to me, Diana, by April 1<sup>st</sup> if possible, so that we can let Cielo Blu know approximately how many will be coming. See you there!

## EDUCATION CLASS

The April 21<sup>st</sup> Education class will be full of great information. **Mike Knutz** from the **OSU Extension Service** will explain the OSU website links for us to learn about the many kinds of information that can assist us with our business. **Kelsie Roper**, from **NW Community Management**, will speak to us on HOA’s including their benefits, how they work and what Realtors® roles and obligations are. Our third speaker will be **John Newberg**, a local **surveyor**, who will update us on many survey issues, including upcoming changes for boundary line agreements, how our county compares with others, etc.



Our thanks to **Leslie Everts** from **Sunset Mortgage** who will be our Sponsor for this class.

**PLEASE BE SURE TO SIGN IN AT THE BEGINNING OF THE CLASS AND REMEMBER TO PICK UP YOUR ATTENDANCE CERTIFICATES BEFORE YOU LEAVE.**

## YAMHILL COUNTY AREA RMLS TOURS

**Newberg** Area RMLS Tour @ **Wendy's**, 3400 Portland Road, Newberg, 8:30 a.m.

1 <sup>st</sup> Tuesday:	Newberg/Sherwood
2 <sup>nd</sup> Tuesday:	Newberg/Dundee/Yamhill/Carlton
3 <sup>rd</sup> Tuesday:	Newberg/Dundee/Dayton/Lafayette
4 <sup>th</sup> Tuesday:	Newberg/Dundee/St.Paul/Champoeg/Donald
5 <sup>th</sup> Tuesday:	Newberg/Dundee (March, May, August & Nov.)

**Moderator – John L Scott - Sherwood**

**McMinnville** Area RMLS Tour @ **Sandwich Express**, 711 Hwy 99W, Mac. 8:30 am

1 <sup>st</sup> Wednesday	McMinnville/NW Rural/Carlton/Yamhill
2 <sup>nd</sup> Wednesday:	McMinnville/SE & Rural/Amity
3 <sup>rd</sup> Wednesday:	McMinnville/SW Rural/Sheridan/Willamina/Grand Ronde
4 <sup>th</sup> Wednesday:	McMinnville/NE Rural/Lafayette/Dayton
5 <sup>th</sup> Wednesday:	McMinnville City Limits Only (March, June, Aug. & Nov.)

**Moderator – Paul & Juddi Everts – John L Scott –Carlton**

Please remember that only Realtor® & Affiliate Members of YCAR and Reciprocal Associations may attend & Participate in Tours!



## WEBSITE UPDATE

Provided by Lacey Summers, YCAR Website Administrator [SummersLacey@gmail.com](mailto:SummersLacey@gmail.com)

- There are two new videos on the YCAR website that promote homeownership: [Housing Creates Jobs](#) and the [Benefits of Homeownership](#). With one click you can share these videos with your clients on Facebook.
- [View photos](#) of the YCAR group that attended the REALTOR® Rally.
- Learn about [upcoming REALTOR® events](#), including a social networking training event April 13<sup>th</sup>.
- The YCAR website is updated regularly with new information, resources, and announcements. We encourage you to visit it often!

## NEWS WORTHY ITEMS:

**RMLS Info from Judie Teal:** (1) The Foxfire (Mac users) listing load should be ready next month. Do not have a date yet. (2) RMLS has been certified by OAR to give classes for credit hours. The instructors must also be certified so the techs will not be eligible to hold those classes. The first class is scheduled for May 18th in Salem. I do not know how many hours will be given but it will be a class about buyer agency and Rick Harris will be the instructor. I have attended his classes in the past and he is well worth the time. (3) RMLS and OREF will be giving classes on the zipforms as soon as everyone is up and going.

## DON'T FORGET:

- (1) Effective April 1, 2011 prior to selling a home, it must have a **Carbon Monoxide Detector** if it has a source that produces carbon monoxide!
- (2) OREF Online Forms System will be discontinued as of midnight March 31<sup>st</sup>, 2011. Access to OREF forms electronically will only be available through ZipForm6. To begin learning the new ZipForm program before the OREF Online System is discontinued, you need to subscribe to ZipForm through the link on the [www.orefonline.com](http://www.orefonline.com) website and click "Sign-up Today." or call OREF directly if you have problems 800-847-6298. If you wish to retain Transactions from the OREF Online Forms System, you will have to save them to a flash or hard drive for future reference as they cannot be imported into the new ZipForm system.
- (3) Safety Tips for Sellers as the weather improves: Strangers who stop by to view the house should be asked to make an appointment with you their Realtor®. If Seller is working in the front yard, have them lock the back door and garage, if working in the back yard, lock the front door. Thieves can be bold. If Seller is away from home for days, suspend newspapers, mail, etc., and put lights and radios on timer switches.

## FROM DIANA'S DESK

The **2011 RMLS Trade Fair** is April 21<sup>st</sup>, 9:30 a.m. to 4:00 p.m. at the Oregon Convention Center with a reception following at 4:00 p.m. to 6:00 p.m. Don't miss out on classes, vendor booths, prizes, a band and more! To register for classes, etc., go to <http://tinyurl.com/attendtradefair2011>

**VIP ARTICLE FOR YOU TO READ:** Recently, there was a very good article on the NAR website which all Realtors® are encouraged to read. It is called, "New FTC Rule Requires Short Sale Disclosures". With so many short sales this is important reading for all YCAR Realtors® to do to act in compliance. Please go to <http://www.realtor.org/letterlw.nsf/pages/0211mars?OpenDocument> and be informed.

McMinnville Chamber of Commerce is having their Membership Orientation Breakfast on April 7<sup>th</sup>. It will be at the Michelbook Country Club at 7:30 a.m.- 9:00 a.m. If you are a new member or a member wanting a good review of what they have to offer, you are invited. Breakfast is complimentary by calling to RSVP 503-472-6196 or email [ibanke@mcminnville.org](mailto:ibanke@mcminnville.org)

Chehalem Valley Chamber of Commerce invites members to a Taste of the Valley. This is a free event on April 9<sup>th</sup>, Noon – 5:00 p.m. featuring a gathering of local chefs and artists featuring samples, giveaways and networking. All proceeds go toward FISH. Taste of the Valley will be held at the Edwards Stevens Center at 414 N. Meridian in Newberg. Call 503-538-2014 for more information.



**April Showers Bring May Flowers!**

**Diana Brown**, YCAR Executive Officer  
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## YOUR 2011 BOARD OF DIRECTORS

President:	Ron Schock	503-318-6171	<a href="mailto:rschock@pru-nw.com">rschock@pru-nw.com</a>
President Elect:	Jessica Payne	503-538-0468	<a href="mailto:jess.r@frontier.com">jess.r@frontier.com</a>
Treasurer:	Stacey McGhehey	971-237-9306	<a href="mailto:stacey.westhills@yahoo.com">stacey.westhills@yahoo.com</a>
Secretary	Janel Huntley	971-237-4332	<a href="mailto:jhuntley@prunw.com">jhuntley@prunw.com</a>

RMLS Director:	Judie Teal	503-474-1234	<a href="mailto:jannteal@frontier.com">jannteal@frontier.com</a>
State Director	Beth Caster	503-472-8411	<a href="mailto:bcaster@prunw.com">bcaster@prunw.com</a>
2011 Director:	Bill Hester	503-495-5820	<a href="mailto:bhester@equitygroup.com">bhester@equitygroup.com</a>
2012 Director:	Barry House	971-241-0098	<a href="mailto:Ingles@willamettewest.com">Ingles@willamettewest.com</a>
2013 Director	Dorothy Detsch	503-843-3206	<a href="mailto:oregondorothy@gmail.com">oregondorothy@gmail.com</a>
Past President	Randy McCreith	503-310-9147	<a href="mailto:randy@thebellacasagroup.com">randy@thebellacasagroup.com</a>

These people are here working for you.

Should you have any questions, comments, suggestions, or if you would like to help on a committee, please give a member of the Board a call!

### 2011 YCAR COMMITTEES AND CHAIRPERSONS

<b>Member Services</b>	Ron Schock	503-472-8411	<a href="mailto:rschock@pru-nw.com">rschock@pru-nw.com</a>
	Randy McCreith	503-310-9147	<a href="mailto:randy@thebellacasagroup.com">randy@thebellacasagroup.com</a>
<b>Professional Standards</b>	Jean Elmore	503-472-8411	<a href="mailto:jean@jeanelmore.com">jean@jeanelmore.com</a>
<b>Grievance</b>	Judi Hammer	503-472-8411	<a href="mailto:judi@judihammer.com">judi@judihammer.com</a>
<b>Political Affairs</b>	Beth Caster	503-472-8411	<a href="mailto:bcaster@prunw.com">bcaster@prunw.com</a>
<b>Professional Development</b>	Dorothy Detsch	503-843-3206	<a href="mailto:oregondorothy@gmail.com">oregondorothy@gmail.com</a>
<b>Education</b>	Mary Baker	503-472-8411	<a href="mailto:mbaker@prunw.com">mbaker@prunw.com</a>
Events Committee	Stacey McGhehey	971-237-9306	<a href="mailto:stacey.westhills@yahoo.com">stacey.westhills@yahoo.com</a>