



# YCAR NEWSLETTER



Yamhill County Association of Realtors®

December, 2010

**Executive Officer: Diana Brown**

**Phone/Fax #: 503-472-7425**

Mailing Address:

Location Address:

Website Address

**Winter Hours: Monday – Thursday 9:30 -2:30**

**Email Address: [ycar@onlinemac.com](mailto:ycar@onlinemac.com)**

P. O. Box 540, McMinnville, OR 97128

734 N. Baker, Suite B, McMinnville, OR 97128

[www.yamhillcountyrealtors.org](http://www.yamhillcountyrealtors.org)

## MESSAGE FROM THE PRESIDENT

Thank you for the Opportunity to Serve!

Next Wednesday, December 8<sup>th</sup> at the Willamette Valley Vineyards Wine Center, Ron Schock will be installed as your 2011 YCAR Board President. I am grateful for the privilege you gave me to serve you in this position for the past year. It was an extremely busy year and it went amazingly quickly. My eyes were opened to great opportunities and benefits for our members, and I got to work with some of the most amazing and generous people I have ever met. Although we accomplished only a small fraction of what I hoped to do, I am confident that the new Board and future leadership will continue to develop the potential of our own Association for the benefit of all of us. I hope to see you in a few days at 3<sup>rd</sup> & Cowls, McMinnville, for our General Association Annual Meeting. Special thanks again to some teams of people who impressed me greatly and give great hope for our future.

I am glad to report that there is a correction to last month's President's message which now shows the **Realtor® Auction** produced the second highest contributions in 20 years in spite of the dire financial circumstances we all have endured. Amazing what people can do when they choose to pool their energies and talents! The **Education Committee** overcame exceptionally challenging changes to remain the finest such operation in the State of Oregon. I learned early on that we have a couple of committees that we are glad have little work, but which stand ready to serve with professional precision and sophisticated systems, the **Grievance and Professional Standards Committees**. Thanks to the **Budget Committee** which works behind the scenes every month and is key to helping us formulate goals and a budget each year. Finally, I want to thank **previous Presidents and Board members** who built a strong foundation for YCAR. No one could have foreseen the market collapse of the past 3 ½ years but these people managed with prudence and principle. Because of their decisions, we had a financial cushion for such difficult times, but we also had strong value and low costs which kept our Association from suffering dramatic losses which others all over the nation have endured. I could go on to many more but you get the idea. I got to be the beneficiary of seeing these people in action. The current President may cast the vision and move agenda items forward but it is our Realtors® and Affiliated Businesses which make good things happen!

The wealth and promise of our Association is YOU! When talented and generous people make personal sacrifices for the improvement of all of us, then we are rich. My hope is that in future years many more of you will see the vision of what can be and help us forge a better Association. The process is enjoyable and we meet new friends and come to understand our colleagues better as we work together. As you plan and prepare for a

much better year as Realtors® in 2011 consider what you will contribute to your colleagues through an association which brings us together rather than dividing us along competitive lines.

Special mention goes to Diana, our Executive Officer; she is a delight to work with and her optimism and energy is contagious. Diana personally helped me more than anyone else!

We are in a great season of the year for many holidays of feasts and family and friends. On behalf of your appointed leadership I get to wish you and yours the very best of the season and a very happy new year!

Randy



Randy McCreith, 2010 YCAR President  
Principal Broker, Bella Casa Real Estate Group  
503-310-9147 Cell  
[randy@thebellacasagroup.com](mailto:randy@thebellacasagroup.com)  
[www.YamhillCountyRealtors.org](http://www.YamhillCountyRealtors.org)

## PLEASE MAKE A NOTE OF DATES & PLACES

### Dates to Remember:

Annual General Membership Mtg.	Dec. 8 <sup>th</sup> – 5:00 – 7:00 p.m. (Wed)	Willamette Vineyards
Education Class	Dec. 9 <sup>th</sup> – 8:45 – 12:00 (Thurs)	Comm. Ctr. – Mac.
Christmas Day	Dec. 25 <sup>th</sup> – ALL DAY	Home With Family
New Year's Eve	Dec. 31 <sup>st</sup> - CELEBRATE AND REFLECT ON THE YEAR	

## EDUCATION CLASS

Please note this month's class is a **week early** on **DEC. 9TH** and the class will be **Code of Ethics!** It is a NAR requirement of all Realtors® to take this 2½ hour class every four (4) years. So, if you are not sure when you last took it, make sure you take it at this time. **Debra Galliano-Nolen**, a PMAR Code of Ethics Instructor for Oregon & Washington and a Portland area Principal Broker will be the instructor for this class.

The location will be at the McMinnville Community Center, upstairs in Room 203, and will be from 9:00 a.m. – 12:00 noon. Please register early for this class in order that your certificates can be prepared ahead of the class with your License #.

Our sponsor for this class will be **Venessa Ward of Pacific Residential Mortgage.**



**Pacific Residential Mortgage**  
**Venessa Ward, Sr. Mortgage Banker, NMLS# 140124**  
117 NE 5th Street, Suite D  
McMinnville, OR 97128  
Office: 503-437-9200  
Cell: 971-241-2001  
Fax: 503-670-0674  
Email: [venessa.ward@pacresmortgage.com](mailto:venessa.ward@pacresmortgage.com)  
[www.pacresmortgage.com](http://www.pacresmortgage.com)

**PLEASE BE SURE TO SIGN IN AT THE BEGINNING OF THE CLASS AND REMEMBER TO PICK UP YOUR ATTENDANCE CERTIFICATES BEFORE YOU LEAVE.**

### **YAMHILL COUNTY AREA RMLS TOURS**

**Newberg** Area RMLS Tour @ **Wendy's**, 3400 Portland Road, Newberg, 8:30 a.m.

1<sup>st</sup> Tuesday: December 7<sup>th</sup> This month only

3<sup>rd</sup> Tuesday: December 21<sup>st</sup> This month only

**Moderator – John L Scott - Sherwood**

**McMinnville** Area RMLS Tour @ **Sandwich Express**, 711 Hwy 99W, Mac. 8:30 am

1<sup>st</sup> Wednesday McMinnville/NW Rural/Carlton/Yamhill

2<sup>nd</sup> Wednesday: McMinnville/SE & Rural/Amity

3<sup>rd</sup> Wednesday: McMinnville/SW Rural/Sheridan/Willamina/Grand Ronde

4<sup>th</sup> Wednesday: McMinnville/NE Rural/Lafayette/Dayton

5<sup>th</sup> Wednesday: McMinnville City Limits Only (March, June, Sept. & Dec.)

**Moderator – Liz Heller, Westhills Realty**

Please remember that only Realtor® & Affiliate Members of YCAR and Reciprocal Associations may attend & Participate in Tours!



### **WEBSITE UPDATE**

Provided by Lacey Summers,

YCAR Website Administrator [SummersLacey@gmail.com](mailto:SummersLacey@gmail.com)

- Learn the [top 5 reasons](#) you should renew your YCAR membership for 2011.
- Meet your new [2011 Board of Directors](#).
- Find the [Realtor® Tour schedule](#) each week for McMinnville, Newberg, and Sherwood.
- The YCAR website is updated regularly with new information, resources, and announcements.
- If you have been working with an inspector, title company, etc., why not encourage them to join YCAR as an [Affiliate Business Partner](#)! They are featured on the website as well.

**RMLS™ INFO: Definition of “Owner”** – A new rule change took effect on November 1<sup>st</sup> that revises the definition of “Owner.” Rule 13.7 is revised to read as follows: **13.7 Owner(s)**. The person(s) having legal ownership of the property or the person(s)’ authorized agent or person(s) having the legal right to sell or lease the property, except that the owner shall not include a person(s) who merely has the right to purchase the property, but does not yet own it. The preceding sentence shall not prevent RMLS™ from accepting listings from a company providing bona fide relocation services, regardless of whether such company actually goes into title to the property.

**RMLS™ INFO: Sold Data in IDX Fields** – Beginning January 1, 2011, Sold data as well as pending will be available for display on Participant and Subscriber Internet Data Exchange (IDX) websites. Expired and withdrawn listings will continue to be unavailable for IDX display.

**Commercial Listings on REALTOR®.com** – REALTOR®.com is now allowing the display of Commercial listings. Previously, only Residential, Multifamily, Farms and Ranches, and Lots and Land listings were shown. Your Commercial listings can be searched on [commercial.realtor.com](http://commercial.realtor.com). You can also find Commercial listings by going to [REALTOR.com](http://REALTOR.com), then under the “Tools & Trends” menu, select “Commercial Real Estate”.

**Adair Homes Invites You to a Holiday Celebration** – December 7<sup>th</sup>, 2pm-7pm. 21510 Bents Ct. NE in Aurora, OR 97002. Enjoy light refreshments & appetizers, enter to win a variety of prizes, plus learn about some of the new things going on this coming year at Adair. Now offering new plans including daylight basements, new interior and exterior features & options, great financing programs, and so much more! Visit [www.adairhomes.com](http://www.adairhomes.com).

#### **FROM DIANA’S DESK**

Well, it is that time of year again when the hustle and bustle of the holidays is once again upon us. I wish all of you the best of season’s greetings and thank you all for your support this year. I hope to see all of you at our annual Xmas Party at the Willamette Valley Vineyards Wine Center on December 8<sup>th</sup>, where we can eat, drink and give thanks to our outgoing Board and welcome our new Board and have some FUN!!

I have received the 2011 dues invoices from OAR and will be busy folding and stuffing them in envelopes to bring (or mail) to your offices or residence. I hope to have them to you by the end of next week. **PLEASE CHECK ALL THE INFORMATION ON THE INVOICE AND UPDATE IF NECESSARY WHEN SENDING IT BACK TO ME. ALSO, IF YOU ARE EXPECTING IT IN THE MAIL AND DO NOT GET IT, CHECK WITH YOUR (OLD – NEW) OFFICE TO SEE IF IT IS THERE.**

#### **WELCOME NEW 2010 REALTOR® MEMBERS:**

Mary Sproul, Triad RE Services  
Gail Hayes, Triad RE Services

**THANK YOU** Special thanks go out to **Alan Brickley** of **First American Title** for his presentation of the LARRC class on November 18<sup>th</sup>.



**Season’s Greetings to All!**

**Diana Brown**, YCAR Executive Officer  
Yamhill County Association of REALTORS®  
503-472-7425 Phone/Fax  
P. O. Box 540, McMinnville, OR 97128  
734 N. Baker, Suite B, McMinnville, OR 97128  
[ycar@onlinemac.com](mailto:ycar@onlinemac.com)  
[www.YamhillCountyRealtors.org](http://www.YamhillCountyRealtors.org)

## YOUR 2010 BOARD OF DIRECTORS

President:	Randy McCreith	503-310-9147	<a href="mailto:randy@thebellacasagroup.com">randy@thebellacasagroup.com</a>
President Elect:	Ron Schock	503-318-6171	<a href="mailto:rschock@pru-nw.com">rschock@pru-nw.com</a>
Treasurer:	Jessica King Regier	503-538-0468	<a href="mailto:jess.r@verizon.net">jess.r@verizon.net</a>
Secretary	Stacy McGhehey	971-237-9306	<a href="mailto:stacey.westhills@yahoo.com">stacey.westhills@yahoo.com</a>
RMLS Director:	Judie Teal	503-474-1234	<a href="mailto:jannteal@verizon.net">jannteal@verizon.net</a>
State Director	Beth Caster	503-472-8411	<a href="mailto:bcaster@prumw.com">bcaster@prumw.com</a>
2010 Director	Dorothy Detsch	503-843-3206	<a href="mailto:oregondorothy@gmail.com">oregondorothy@gmail.com</a>
2011 Director:	Bill Hester	503-495-5820	<a href="mailto:bhester@equitygroup.com">bhester@equitygroup.com</a>
2012 Director:	Barry House	971-241-0098	<a href="mailto:Ingles@willamettewest.com">Ingles@willamettewest.com</a>
Past President	Van Keck	503-435-9458	<a href="mailto:vkeck@prunw.com">vkeck@prunw.com</a>

These people are here working for you.

Should you have any questions, comments, suggestions, or if you would like to help on a committee, please give a member of the Board a call!

## 2010 YCAR COMMITTEES AND CHAIRPERSONS

<b>Member Services</b>	Ron Schock	503-472-8411	<a href="mailto:rschock@pru-nw.com">rschock@pru-nw.com</a>
	Randy McCreith	503-310-9147	<a href="mailto:randy@thebellacasagroup.com">randy@thebellacasagroup.com</a>
<b>Professional Standards</b>	Jean Elmore	503-472-8411	<a href="mailto:jean@jeanelmore.com">jean@jeanelmore.com</a>
<b>Grievance</b>	Judi Hammer	503-472-8411	<a href="mailto:judi@judihammer.com">judi@judihammer.com</a>
<b>Political Affairs</b>	Beth Caster	503-472-8411	<a href="mailto:bcaster@prunw.com">bcaster@prunw.com</a>
<b>Professional Development</b>	Dorothy Detsch	503-843-3206	<a href="mailto:oregondorothy@gmail.com">oregondorothy@gmail.com</a>
<b>Education</b>	Mary Baker	503-472-8411	<a href="mailto:mbaker@prunw.com">mbaker@prunw.com</a>