



YCAR NEWSLETTER



Yamhill County Association of Realtors®
January, 2011

Executive Officer: Diana Brown
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MESSAGE FROM THE PRESIDENT

Happy New Year! I always look forward to a New Year. It's a time of renewal of purpose, energy, vision and opportunity. I actually begin planning for the New Year in October of the previous year so that I will be ready for the commitments that I make in the New Year. Each year, I make new commitments to my business and my personal life as well as re-commit to activities that have worked for me personally and professionally. I re-commit to being a member of YCAR, NAR and OAR by paying my annual dues and I also commit to increasing my professionalism and increasing my involvement in REALTOR® activities as well as making the commitment to stop doing activities that aren't conducive to my personal and professional business. What I am really excited about this year; is my commitment to serve as your YCAR President for 2011. So, if you haven't guessed the theme by now, I'm focusing on Commitment in my first letter as President of YCAR.

In this initial newsletter, I want to encourage YCAR members to commit to being involved in your Association. There are opportunities to join committees, work on projects, plan events, develop media and website information, plan fundraisers, interact with the community and basically promote the work of our Association to the community at large. Being involved is very rewarding, it helps to increase your professionalism, connect with other REALTORS®, it gives you more ownership of the direction of YCAR, and it is flat out fun! We have an exciting year ahead of us and I'm excited to be involved and look forward to interacting with you over the course of 2011. This year we have the opportunity to attend REALTOR® Day at the Capitol, en masse, to let our elected officials know that we are going to stop transfer taxes from being put into the Oregon Constitution and that we expect them to support us. Let's show up with our petition sheets filled and send a strong message of unity from us and our consumers, who happen to be our elected officials' constituents. I hope you will join me there; save the date of March 16. Lunch will be provided!

As we close the door on 2010 I wanted to acknowledge the work that our immediate Past President, Randy McCreith did for the Yamhill County Association of REALTORS® and in particular his work with launching the Association website, www.yamhillcountyrealtors.org. I don't know if the entire membership knows about the launching of the website and how it came about. It is because of the generous monetary and time donation of Randy McCreith that we have this very nice website. Randy developed this website, purchased the domain, hired the designer, worked on content and basically breathed the life into it. He then donated it to YCAR effective 2011. When you see or talk to Randy, please thank him for this contribution. The YCAR Board of Directors voted unanimously to accept this gift and they also voted to not raise your dues to cover the cost of maintaining and continual development of the site. What we are and will be asking for in the coming months is for our REALTOR® members to step forward and form a committee to create policies for the website as well as oversee content of the site so it will be even more member driven. If you are reading this and it is something you wish to be involved in, don't hesitate to contact a Board member.

I'm optimistic about the New Year! I see opportunities for us to really show our customers the value of working with a REALTOR®. The past few years have been difficult to navigate in the Real Estate industry but it has also given us opportunity to sharpen our skills and really work together. 2011 will ultimately be what we make it to be. It is up to each of us to decide how the year will go. Economic and market forces are outside of our individual control but how we react to them aren't. Start each day with a simple question: "Who am I going to help in Real Estate today?" Then go out and help them achieve their goals!

Best wishes for a very Happy and Prosperous 2011!

Ron Schock
2011 Yamhill County Association of REALTORS® President

PLEASE MAKE A NOTE OF DATES & PLACES

Dates to Remember:

Executive Board Mtg.	Jan. 10 th – 1:00 – 3:00 p.m. (Mon)	Comfort Inn-Mac
Martin Luther King, Jr. Birthday	Jan. 17 th – Observed all day	
Education Class	Jan. 20 th – 8:45 – 12:00 (Thurs)	Comm. Ctr. – Mac.

EDUCATION CLASS

Our **January 20th** class topic will be on **Rural Development Single Family Housing Loans and Grants Including the Section 504 Repair and Rehabilitation Program (USDA RD Presentation)**. This presentation is for anyone interested in learning the latest information about affordable Single Family Housing acquisition and repair loan and grant opportunities now being offered. In this information packed seminar, you will learn the benefits, features, and guidelines of our various Single Family Housing Programs. There will be three (3) RD specialists available at the class for questions. **(1) Kate Bateman: State Office Single Family Housing Loan Specialist, (2) Rodney Hansen, State Housing Programs Director and (3) Jeffrey Rapp, State Appraiser.**

This looks like being a very important class to attend so please register early. The location has yet to be determined, but the Education Committee is trying to make it in a **Newberg location this month, so please stayed tuned for more information to follow on this.**

Thank you to Clare Zickuhr from Columbia Mortgage who is sponsoring this class.

COLUMBIA MORTGAGE

PLEASE BE SURE TO SIGN IN AT THE BEGINNING OF THE CLASS AND REMEMBER TO PICK UP YOUR ATTENDANCE CERTIFICATES BEFORE YOU LEAVE.

YAMHILL COUNTY AREA RMLS TOURS

Newberg Area RMLS Tour @ Wendy's, 3400 Portland Road, Newberg, 8:30 a.m.

1 st Tuesday:	Newberg/Sherwood
2 nd Tuesday:	Newberg/Dundee/Yamhill/Carlton
3 rd Tuesday:	Newberg/Dundee/Dayton/Lafayette
4 th Tuesday:	Newberg/Dundee/St.Paul/Champoeg/Donald
5 th Tuesday:	Newberg/Dundee (March, May, August & Nov.)

Moderator – John L Scott - Sherwood

McMinnville Area RMLS Tour @ Sandwich Express, 711 Hwy 99W, Mac. 8:30 am

- 1st Wednesday McMinnville/NW Rural/Carlton/Yamhill
- 2nd Wednesday: McMinnville/SE & Rural/Amity
- 3rd Wednesday: McMinnville/SW Rural/Sheridan/Willamina/Grand Ronde
- 4th Wednesday: McMinnville/NE Rural/Lafayette/Dayton
- 5th Wednesday: McMinnville City Limits Only (March, June, Aug. & Nov.)

Moderator – Liz Heller, Westhills Realty

Please remember that only Realtor® & Affiliate Members of YCAR and Reciprocal Associations may attend & Participate in Tours!



WEBSITE UPDATE

Provided by Lacey Summers, YCAR Website Administrator SummersLacey@gmail.com

1. Our legal counsel, [Maylie & Grayson](#), has written a new article called “[Sign of the Times.](#)” Access it and other legal articles on the private member directory by logging in with your email and password. Email summerslacey@gmail.com if you don’t know your password.
2. Congratulations are in order for Van Keck, named YCAR’s 2010 Realtor® of the Year. [Learn more about your colleague’s contributions here.](#)
3. Special thanks go out to our affiliate Ken Whiting who received YCAR’s 2010 Affiliate of the Year award. [Read our interview with Ken here.](#) Congratulations to Ken of Westcorp Mortgage!

RMLS™ INFO: Discontinuing Old CMA Report Feature: As of January 6, 2011 the old CMA will no longer be available. RMLS™ previously extended the deadline for the users to use the old CMA and allow more time for saving their profiles. That extension will end on January 6th. If you would like to save an old CMA profile, select the profile and click “Continue to Pricing.” Then on the pricing page, you can select either Email or Print Preview. You can then email it to your email address and save the report to your local drive. If you select Print Preview, you can print it to paper. If you need help in creating a new CMA report, you can print out the [Creating a New CMA in RMLSweb](#) quick reference guide.

RMLS™ INFO: Randomizing MLS Numbers will begin January 1st, 2011: The use of randomized numbers will help alleviate the common issue of agents “refreshing” listings. This practice negatively impacts RMLS™ statistics. The first two digits of the number will continue to indicate the year that the listing was added to the system.

RMLS™ INFO: Co-Listing Agent Access Coming Soon: Edit rights will be available for Co-Listing Agents to grant permission to edit specific listings. Co-listing agents will be able to edit only those listings in which they are named as the Co-Listing Agent. This ability will help those who work as a team and the Listing Agent is out of town. Look for posting on when this will become available.

FROM DIANA’S DESK

The Housing Authority of Yamhill County has been chosen to partner with the State of Oregon to bring the Mortgage Payment Assistance (MPA) program to Yamhill County residents. The MPA program will bring as much as 3.9 million dollars in mortgage assistance to Yamhill County

homeowners. If you know of homeowners that may benefit from the program, please give Megan Ramos at HAYC a call at 503-883-4307 or email her at megan@hayc.org. Brochures are currently available in both English and Spanish for the information.

WELCOME NEW 2011 YCAR MEMBERS:

Cheryl Riggs – John L Scott Market Center
Mike Cook – John L Scott Market Center
Emily Chlumak – Oregon First
Martin Chlumak – Oregon First
Carolyn Chamberlain – Willcuts Company Realtors
Chris Shoemaker – Rels Valuation (Bend) Appraiser
Edie Koster – Edit Koster, Appraiser

THANK YOU Special thanks go out to **Debra Galliano-Nolen**, Principal Broker, John L. Scott for her presentation of the **Code of Ethics** class on December 9th.

Also, special thanks go to **Venessa Ward** of **Pacific Residential Mortgage** for sponsoring the class.



Wishing you a Happy, Healthy and Prosperous 2011!

Diana Brown, YCAR Executive Officer
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YOUR 2011 BOARD OF DIRECTORS

President:	Ron Schock	503-318-6171	rschock@pru-nw.com
President Elect:	Jessica King Regier	503-538-0468	jess.r@frontier.com
Treasurer:	Stacey McGhehey	971-237-9306	stacey.westhills@yahoo.com
Secretary	Janel Huntley	971-237-4332	jhuntley@prunw.com
RMLS Director:	Judie Teal	503-474-1234	jannteal@frontier.com
State Director	Beth Caster	503-472-8411	bcaster@prunw.com
2010 Director	Dorothy Detsch	503-843-3206	oregondorothy@gmail.com
2011 Director:	Bill Hester	503-495-5820	bhester@equitygroup.com
2012 Director:	Barry House	971-241-0098	Ingles@willamettewest.com
Past President	Van Keck	503-435-9458	vkeck@prunw.com

These people are here working for you.

Should you have any questions, comments, suggestions, or if you would like to help on a committee, please give a member of the Board a call!

2011 YCAR COMMITTEES AND CHAIRPERSONS

Member Services	Ron Schock	503-472-8411	rschock@pru-nw.com
	Randy McCreith	503-310-9147	randy@thebellacasgroup.com
Professional Standards	Jean Elmore	503-472-8411	jean@jeanelmore.com
Grievance	Judi Hammer	503-472-8411	judi@judihammer.com
Political Affairs	Beth Caster	503-472-8411	bcaster@prunw.com
Professional Development	Dorothy Detsch	503-843-3206	oregondorothy@gmail.com
Education	Mary Baker	503-472-8411	mbaker@prunw.com