

# YCAR NEWSLETTER

## Yamhill County Association of Realtors®

### May, 2010

**Executive Officer: Diana Brown**  
**Phone/Fax #: 503-472-7425**  
Mailing Address:  
Location Address:

**Winter Hours: Monday – Thursday 9:30 -2:30**  
**Email Address: [ycar@onlinemac.com](mailto:ycar@onlinemac.com)**  
P. O. Box 540, McMinnville, OR 97128  
734 N. Baker, Suite B, McMinnville, OR 97128

#### MESSAGE FROM THE PRESIDENT

The only offices that can join YCAR are our affiliated businesses. YCAR is not about brokerages. Individual Realtors® are members of the Association and each one of us have equal standing.

Many Realtors® belong to large firms, national or regional brands, or dominant local offices. However, there are increasing numbers of principal brokers who work independent of any office, and we are seeing a surge of small offices or team offices comprised of few Realtors®. We are fortunate to have so many options from which to choose. Regardless of your choice, when it comes to membership in your local Realtor® association, it is about you as an individual, not whether you join an office or not.

YCAR exists for the support of and as a resource for individual local Realtors®. But it also exists to pull together the talents, wisdom, experience, and labors of local Realtors® to accomplish good things for our industry, our members, and our communities. The individual is the centerpiece, but the united effort of individuals is the goal.

To a great degree, individuals like you determine how valuable and powerful our association is. We choose what to accomplish, what to support, and what resources to develop for each of our benefit. In reality, our efforts, or lack thereof, directly affect the professionalism and reputation of local Realtors®. There are very few things required of us, most notably our money, but there is a universe of potential depending on what our individual Realtors® choose to do. Everyone reading this has a voice and an opportunity to shape the association. We do it not by dictating what others should or should not do, but by personally choosing to work together with some of our colleagues to bring a vision of 'plenty' to reality.

What do you value? What do you wish was offered for the betterment of all? What can you imagine that perhaps no one else has considered? What would you do if you could? Where can you make a difference? What do you believe in? What interests you that might also be valuable to others? What talents and abilities are you willing to contribute?

I have attached a separate document that might be the beginning of brainstorming, perhaps re-imagining. I have no interest in dictating what must be, nor am I trying to find worker bees to carry out my ideas. I want each of us to think about what we want our association to be. We can build something to be proud of, something which serves people well, and we can develop opportunities for us to work together and build relationships to benefit our businesses and our lives. Ultimately you cast the vision by what you imagine, and you bring the vision to life with the help of many other Realtors®.



*Randy McCreith, 2010 YCAR President*  
Principal Broker, Bella Casa Real Estate Group  
503-310-9147 Cell  
[randy@thebellacasagroup.com](mailto:randy@thebellacasagroup.com)  
[www.YamhillCountyRealtors.org](http://www.YamhillCountyRealtors.org)

## PLEASE MAKE A NOTE OF DATES & PLACES

### Dates to Remember:

Executive Board Meeting	May 10th – 1:00 p.m. (Mon)	Comfort Inn - Mac
Education Class	May 20th – 8:45 – 12:00 (Thurs)	Shilo Inn - Newberg

### EDUCATION CLASS

**Thursday, May 20<sup>th</sup> 8:45am-Noon at Shilo Inn in Newberg, 501 Sitka Ave. [View a map.](#)**

- 8:45 am: Attorneys Joel & Janet Grayson, EMAR Legal Counsel – Foreclosures & Short Sales, Ernest Money Forms & Changes.
- 10:30 am: Class Sponsor Stuart Brown of Valley Mortgage – Update on Financing Trends, Regulations in Banking w/ RESPA & the New FHA Regulations.
- Also: OAR & YCAR reps. Randy McCreith, YCAR Pres. & Beth Caster - important updates for Oregon & YCAR Realtors®.

The monthly classes are free for all YCAR members; there is a \$20 fee for non-YCAR members.

Please continue to e-mail your reservations for this class to Diana at [ycar@onlinemac.com](mailto:ycar@onlinemac.com) or have your liaison fax your reservation (503-472-7425) by **Monday, May 17<sup>th</sup>** in order to give an accurate count to our sponsor.

Special thanks to Stuart Brown of Valley Mortgage Group for graciously sponsoring our May Education Class.



#### Valley Mortgage Group

Stuart Brown  
Mortgage Broker ML-212  
601 Elliot Road, Newberg, OR 97132  
Office: 503-538-1072  
Cell: 503-310-8982  
Fax: 503-538-6682  
Email: [stuart@valleymtg.com](mailto:stuart@valleymtg.com)  
[www.valleymtg.com](http://www.valleymtg.com)

### YAMHILL COUNTY AREA RMLS TOURS

**Newberg Area RMLS Tour @ Wendy's, 3400 Portland Road, Newberg 8:30 a.m.**

1st Tuesday:	Newberg/Sherwood
2nd Tuesday:	Newberg/Dundee/Yamhill/Carlton
3rd Tuesday:	Newberg/Dundee/Dayton/Lafayette
4th Tuesday:	Newberg/Dundee/St. Paul/Champoeg/Donald
5th Tuesday:	Newberg/Dundee (March, June, August, Nov.)

**Moderator – Prudential Northwest Properties**

**McMinnville Area RMLS Tour @ Sandwich Express, 711 Hwy 99W, Mac. 8:30 am**

1 <sup>st</sup> Wednesday	McMinnville/NW Rural/Carlton/Yamhill
2 <sup>nd</sup> Wednesday:	McMinnville/SE & Rural/Amity
3 <sup>rd</sup> Wednesday:	McMinnville/SW Rural/Sheridan/Willamina/Grand Ronde
4 <sup>th</sup> Wednesday:	McMinnville/NE Rural/Lafayette/Dayton
5 <sup>th</sup> Wednesday:	McMinnville City Limits Only (March, June, Sept. & Dec.)

**Moderator – Liz Heller, Westhills Realty**

**Please remember that only Realtor® & Affiliate Members of YCAR and Reciprocal Associations may attend & Participate in Tours!**

## FOR YOUR INFORMATION



### WEBSITE UPDATE

The YCAR website is updated regularly with new information, resources, and announcements. Here are a few of the newest additions:

- [Antitrust Resources](#): 2010 Antitrust Compliance Guide, NAR Antitrust video, and Antitrust Traps to Avoid.
- [Oregon Real Estate Agency](#): Licensee search, Continuing Education Bulletins & Information, Online Advertising Requirements, E-mail subscription services.
- [Fair Housing Resources](#): Are you trying *too hard* to help? Even unintentional discrimination is against the law.
- [Realtor® Accolades](#): Did you know that one of your fellow Realtors® was named “Woman of the Year”?
- [Education Class Summary](#): Did you miss the April class? You can still get the low-down.
- [Realtor® Directory](#): There are currently 84 Realtors® signed up for the directory. That is great, but we need the rest of you too! If you have not joined the directory, you are missing free advertising and an opportunity for your colleagues to get to know you better. It’s fast and easy so [Join Here!](#)

Also, don’t forget to network with each other and your contacts. If you have been working with an inspector, title company, etc., why not encourage them to join YCAR as an [Affiliate Business Partner!](#) They are featured on the website as well.

### RMLS™ INFO: REPORTING SQUARE FOOTAGE

A common mistake has arisen in RMLSweb when reporting square footage in homes that have a basement floor. It is important to select “Lower SQFT” for the square footage of a basement. Often, the basement level incorrectly gets added in to the “Main SQFT” category. Listings will be easier to identify and will be more precise if these steps are taken to ensure accuracy.

### NAR MEMBER BENEFIT FROM FEDEX OFFICE

Check out the [Realtor® Benefits](#) website for new information regarding the discounts that are available through NAR for print and copy services (such as Brochures, Flyers etc.)

### THANK YOU

Special thanks go out to Cindy Dick from [Willamette Valley Bank](#) for sponsoring our April Education Class. We appreciated the information she provided about the FHA Streamline product and for the donuts!



Cindy Dick **Willamette Valley Bank**  
Cindy Dick, Mortgage Broker  
P.O. Box 2747  
Salem, OR 97308  
Office: 503-763-6358  
Cell: 503-930-2148  
Fax: 503-375-8775  
Email: [cindy.dick@wvbk.com](mailto:cindy.dick@wvbk.com)  
[www.willamettevalleybank.com](http://www.willamettevalleybank.com)

## FROM DIANA'S DESK



**I wish all Mothers a Very Happy Day!**

**Diana Brown**, YCAR Executive Officer  
Yamhill County Association of REALTORS®  
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P. O. Box 540, McMinnville, OR 97128  
734 N. Baker, Suite B, McMinnville, OR 97128  
[ycar@onlinemac.com](mailto:ycar@onlinemac.com)  
[www.YamhillCountyRealtors.org](http://www.YamhillCountyRealtors.org)

## YOUR 2010 BOARD OF DIRECTORS

President:	Randy McCreith	503-310-9147	<a href="mailto:randy@thebellacasagroup.com">randy@thebellacasagroup.com</a>
President Elect:	Ron Schock	503-318-6171	<a href="mailto:rschock@pru-nw.com">rschock@pru-nw.com</a>
Treasurer:	Jessica King Regier	503-538-0468	<a href="mailto:jess.r@verizon.net">jess.r@verizon.net</a>
Secretary	Stacy McGhehey	971-237-9306	<a href="mailto:stacey.westhills@yahoo.com">stacey.westhills@yahoo.com</a>
RMLS Director:	Judie Teal	503-474-1234	<a href="mailto:jannteal@verizon.net">jannteal@verizon.net</a>
State Director	Beth Caster	503-472-8411	<a href="mailto:bcaster@prumw.com">bcaster@prumw.com</a>
2010 Director	Dorothy Detsch	503-843-3206	<a href="mailto:oregondorothy@gmail.com">oregondorothy@gmail.com</a>
2011 Director:	Bill Hester	503-495-5820	<a href="mailto:bhester@equitygroup.com">bhester@equitygroup.com</a>
2012 Director:	Barry House	971-241-0098	<a href="mailto:Ingles@willamettewest.com">Ingles@willamettewest.com</a>
Past President	Van Keck	503-435-9458	<a href="mailto:vkeck@prunw.com">vkeck@prunw.com</a>

These people are here working for you.

Should you have any questions, comments, suggestions, or if you would like to help on a committee, please give a member of the Board a call!

## 2010 YCAR COMMITTEES AND CHAIRPERSONS

<b>Member Services</b>	Ron Schock	503-472-8411	<a href="mailto:rschock@pru-nw.com">rschock@pru-nw.com</a>
	Randy McCreith	503-310-9147	<a href="mailto:randy@thebellacasagroup.com">randy@thebellacasagroup.com</a>
<b>Professional Standards</b>	Jean Elmore	503-472-8411	<a href="mailto:jean@jeanelmore.com">jean@jeanelmore.com</a>
<b>Grievance</b>	Judi Hammer	503-472-8411	<a href="mailto:hammer@je30.com">hammer@je30.com</a>
<b>Political Affairs</b>	Beth Caster	503-472-8411	<a href="mailto:bcaster@prunw.com">bcaster@prunw.com</a>
<b>Professional Development</b>	Dorothy Detsch	503-843-3206	<a href="mailto:oregondorothy@gmail.com">oregondorothy@gmail.com</a>
<b>Education</b>	Mary Baker	503-472-8411	<a href="mailto:mbaker@prunw.com">mbaker@prunw.com</a>